

What our clients say

“There are a number of executives with whom I have worked who can thank *The power of Influence* for their continuing success in business.”

George Elsey, General Manager Human Resources,
Sensis

“I have seen key staff improve their influence by a greater understanding of how perspectives and approaches differ with individuals.”

Alex Gosman, Director-Government & Corporate Affairs,
GlaxoSmithKline Australia

The power of Influence specialises in developing talent in large organisations and tier 2 companies grooming their future partners and leaders.

The company we keep includes >

Amcor

Boral

GlaxoSmithKline

Nestle

Rio Tinto

Sensis

Shell

Siemens

VicRoads

WHK Horwath

“*The power of Influence* has changed the way I approach ‘one on one’ encounters in my day to day activities”

Discover how *The power of Influence* can help your organisation develop its emerging leaders.

Call us for an obligation-free chat with an expert facilitator.

phone (03) 9889 4323 (Melbourne office)
(02) 9477 1507 (Sydney office)

For more information simply refer to our website.

website www.powerinfluence.com.au

email enquiries@powerinfluence.com.au

MELBOURNE

SYDNEY

CANBERRA

“*The power of Influence* has literally put my career on fast forward.”

“*The power of Influence* helped me succeed in influencing others more consistently.”





Why use *The power of Influence* ?

Build the potential in your organisation. Our unique development process will cultivate your emerging leaders and high potential staff, to become confident with new behaviours to gain the cooperation of others.

Benefits to your organisation

- development of future leaders
- enhanced business outcomes
- more robust networks both within and outside of your organisation
- improved staff retention

Benefits to your key staff

- ability to gain greater cooperation from others
- improved business performance
- enhanced image within your organisation
- greater self awareness of their impact on others
- greater confidence to deal with future challenges

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“*The power of Influence* has improved the perception of my capability across the business”

What is involved?

Your emerging leader will attend 7 or 8 three-hour workshops over 6 months augmented by 3 meetings with their workplace sponsor and our expert facilitator.

Workshops offer

- key strategies for powerful influencing
- self-assessment of influencing style
- influencing model and concepts for enhancing style
- preparation and evaluation tools
- a unique opportunity to practice skills over a sustained period

Workshops are limited to groups of 3 or 4 participants from different organisations.

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“The format with people from other companies is excellent and made the course and feedback very rich.”

Why is *The power of Influence* so successful?

What good is theory without practice, coaching and results? A major component of our unique system is rehearsal of upcoming workplace events followed by feedback and coaching.



Your top talent will be exposed to

- experiential learning
- action learning
- focused coaching
- a non-competitive learning environment
- measures of success, agreed up front
- development and support over 6 months

